



Position Vacant OR Designation *	Relationship Manager (MSME / Retail)
No. of vacancies	5-6
Job Description / Responsibilities *	<ul style="list-style-type: none"> • Handling Relationships with customers. • Developed & continue to implement new Business Development • Plan which includes calling on customers & prospect while enhancing banks image on the community. • Implementing and maintain policies and procedure ensuring compliance with banking regulation. • Maintaining Daily /Weekly /Monthly Sales Report MIS Management & Figure Planning &Forecasting. • Understanding need of client and providing appropriate financial solution to them in consultation with senior officials and fulfill client's all financial requirements related to their investments. • Informing clients about all banking products and services. • Client Query Handling & making Solution to them • Client profiling
Work experience * (Min. & Max.)	Fresher MBA (Banking & Finance / Marketing), fresher PGDM in Banking and Finance / Marketing. Fresh graduates or graduates having 2 years' or more experience with good academic track record and flair for Sales / Marketing of Financial products and services. 0-3 Years
Functional Area *	KNOWLEDGE & SKILLS: <ul style="list-style-type: none"> • Preferably should Experience in sales or customer service. • Problem-solving attitude. • Excellent communication skills • Aptitude for fostering positive relationships • Teamwork and leadership skills • Customer-oriented mindset
Industry *	Banking & Finance
Keywords * (or key skills)	<ul style="list-style-type: none"> • Preferably should Experience in sales or customer service. • Problem-solving attitude. • Excellent communication skills • Aptitude for fostering positive relationships • Teamwork and leadership skills

	<ul style="list-style-type: none"> Customer-oriented mindset
Location of Job *	Mumbai , Pune , Surat
Annual salary	3-5 Lacs p.a.
Desired profile of the candidate *	Fresher MBA (Banking & Finance / Marketing), fresher PGDM in Banking and Finance / Marketing. Fresh graduates or graduates having 2 years' or more experience with good academic track record and flair for Sales / Marketing of Financial products and services.
Basic / UG Qualification *	B.Com , Diploma in Banking & Finance , BBA
E-mail ID*	dbose@zubl.in ; bankjobs@zubl.in
Company website	http://www.zoroastrianbank.com/
Contact person	Chief Manager HR