



Position Vacant OR Designation *	Branch Manager
No. of vacancies	6-8
Job Description / Responsibilities *	<ul style="list-style-type: none"> • Leading a result oriented team and responsible for Branch Profitability. • Ensuring high quality service and Customer relationship management of High Net worth clients. • Ensuring achievement of overall branch targets and generating business through cross selling. • Ensuring all components of Branch sales model and function as per design. • Ensuring increase in CASA base through better service and acquiring new customer base with High Net worth. • Regular review of Branch performance with Branch Staff • Managing entire operations of the Branch and ensuring compliance of Standard operating procedures for enhancing customer service experience and delivering customer delight. • Complaint handling . • Ensuring compliance with Banking Rules, regulations and procedures. • Audit Compliance . • Sourcing, processing and forwarding Retail and Wholesale Loan proposals to Regional office for sanction . • Monitoring Disbursement procedure after thorough compliance of all the terms and conditions of Sanction . • Overall Branch supervision
Work experience * (Min. & Max.)	<p>Minimum 5 to 7 years KNOWLEDGE & SKILLS :</p> <ul style="list-style-type: none"> • Proven branch management experience, as a Bank Manager or similar role • Sufficient knowledge of modern management techniques and best practices • Ability to meet sales targets and production goals

	<ul style="list-style-type: none"> • Familiarity with industry's rules and regulations • Excellent organizational skills <p>Results driven and customer focused Leadership and human resources management skills</p>
Functional Area *	Branch Business Development and Branch Operations
Industry *	Banking & Finance
Keywords *	Branch Banking with good knowledge in Liabilities as well as Asset products. The candidate should be result oriented & go getters willing to take up challenges & fulfill allotted Targets.
Location of Job	Mumbai , Pune , Surat
Annual salary	As per the skills and expertise and current CTC of the candidates.
Desired profile of the candidate *	<p>Candidates who have flair for sales and adequate experience as Branch Managers , currently working in Private sector , Cooperative Banks in the position of Branch Manager.</p> <p>The applicant should be individually meeting Branch Targets related to Deposits , Loans , CASA , Insurance and other banking products.</p>
Basic / UG Qualification *	B.Com , Diploma in Banking & Finance , BBA
E-mail ID*	dbose@zubl.in ; bankjobs@zubl.in
Company website	http://www.zoroastrianbank.com/
Contact person	Chief Manager HR